

THE PARTY BUILDER

OFFICIAL NATIONAL BULLETIN OF THE SOCIALIST PARTY

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LET IT BE ORGANIZATION FROM NOW ON.

Charles A. Maurer.

What is the matter with the Socialist party? Why has its membership fallen off? These are questions well worth our earnest consideration. No weak spots have been discovered in its philosophy, no grave errors in its declaration of principles, nor even serious defects in its party tactics. In fact, all of these have been strengthened all along the line. Benson, Hillquit, Russell and Unterman have performed a herculean work in clarifying and simplifying the science of Socialism; they have torn the veil off existing political and industrial systems; they, in their own masterful way, have done what Huxley and Dietzgen did. In fact, in many ways better, more easily comprehended by the men and women with limited education. Huxley and Dietzgen wrote for the studios, while the present writers are educating the men in the mills, mines, farms, loggers' camps and seas, and the women as they rest for a few moments from their arduous domestic duties, can reach out a hand and pick up most any Socialist paper, and read better statements of Socialism than was possible five years ago to the few diligent searchers after information on the science. Where we had one writer a few years ago we have hundreds now. Since all of this is true, why has the organization fallen off in numbers and activity?

At the very bottom—to be honest—the American movement is not clear. Most locals have two or three members who have a fair conception of the class struggle; some locals may have more, but not many. Then a number have a very superficial knowledge of the Socialist fundamentals. These are the dangerous members. The man who knows little and is satisfied with that little thinks he knows it all, and becomes intolerant, exacting and troublesome. He expects the impossible, and will tolerate nothing, or no one that does not possess the exact narrow ideas he does. He can quarrel bitterly with his comrades, and ignore the industrial struggle as it storms about him.

This may not read well to some of our comrades, but since we have passed through that terrible ordeal, never to meet it again, let us hope, it will do us no harm to analyze its effect, so that we may avoid it in the future.

Another cause for retrogression, and which is possibly more responsible than any other, is the woeful lack of knowledge of party rules and political tactics among the rank and file. For some years the active members were busy reading and assimilating, not only the Socialist philosophy, but many other sciences. Some were training to be speakers, others writers and teachers, and, along with this, earning bread. Organization and tactics were afterthoughts, and where organization and tactics were the only activities, there the locals were not clear, and they soon fell into utter decay. This criticism holds good from top to bottom—national, state, local and branch.

Since this is true—I do not expect a single objector—what is our plain duty? Study organization. We will not need bother much with the philosophy from now on. Our lecturers are many; our literature is coming nicely through a thousand channels, and the objectors are confounded.

Let us bend all our energies to studying organization, and incidentally educate the new members, not only in our principles, but in organization as well. Militancy is all very well, it is necessary; but an intelligent militancy is far better than the mouthings of revolutionary phrases.

FARMERS AND MINERS CO-OPERATE.

An interesting item from the Bulletin, issued by the striking copper miners of Michigan, states that the unions have been visited by the business agent of the Farmers' Union, for the purpose of selling potatoes to the co-operative stores, operated by the strike committee.

The Farmers' Union man was invited to address the strikers. During his speech, he said:

"The cause of one working man is that of all others. The farmer is suffering from injustice the same as you, for while we produce crops for which we receive six billion dollars, the consumer is made to pay nearly three times that much for it. What the working man pays a dollar for, the farmer gets 35 cents, and the farmer finds it just as hard to live on the 35 cents as does the working man to live on his wages."

He expressed a hope that the organized farmer and the organized city worker would come to a closer understanding for their mutual interests.

A REMINDER.

IF YOU HAVE NOT YET BEEN SURE TO ATTEND THE MEETING OF YOUR LOCAL SO. THE STAMPS SHOULD BE IN THE HANDS OF EVERY LOCAL SECRETARY IN THE COUNTRY AND, IF NOT, THEY MAY BE OBTAINED DIRECT FROM THE NATIONAL OFFICE.

REMITTANCES MAY BE MADE DIRECT TO THE NATIONAL OFFICE AND CREDIT WILL BE GIVEN IN THE PARTY BUILDER EACH WEEK.

THERE IS NO TIME LIMIT, BUT ALL LOCALS SHOULD SEE THAT ALL OF THEIR MEMBERS ARE SUPPLIED WITHIN A PERIOD OF TWO MONTHS.

SOME MORE FACTS.

Last week we published a statement of the standing of the party. The statement was encouraging. Here are some more facts.

Last week we showed that business increased during August in all departments; but increase in business does not always mean healthy growth. Sometimes business is done at a loss. Things can be sold too cheap or operating expense may be too great. The true test is a comparison of assets and liabilities. If you have been active during the month, and you find your assets have increased and your liabilities have decreased during the month, you know you are right.

An analysis of our National Office business for August shows this favorable condition. By referring to the monthly report for July you will find that our net assets over liabilities on August 1 were \$658.40, and by referring to last week's issue you will find that our net assets over liabilities were \$2,138.85, or an increase of \$1,480.45. In other words, this means that we paid operating expenses of the National Office, carried the Lyceum during the month, and in spite of the increase in the liabilities of the Lyceum department from \$19,306.46 in July to \$20,131.05 in August, we are ahead \$1,480.45 at the end of the month.

We hope this will convince those comrades who are demanding economy at this office that every effort is being made to practice economy.

CALUMET COPPER STRIKE.

The copper miners in the Calumet district are standing like a stone wall in the defense of their demands. At this writing, the status of the strike is about as follows:

The state has sent all troops asked for and these have cost the taxpayers of Michigan nearly \$300,000, and the sheriff's deputies have cost one county alone, over \$75,000. At this rate the strike will cost the tax payers about \$100,000 per week. Besides all this is the loss of wealth due to the closing of the mines, for the latter are not running at all and the operators have not been successful in getting scabs. On the side of the miners stands the Western Federation of Miners, of which the strikers are members, the United Mine Workers of America, and the entire membership of the American Federation of Labor. The U. M. W. A. of Illinois have contributed \$100,000 in cash, the Brewery Workers \$2,500, with a promise of \$25,000 more if necessary, and other unions have contributed in proportion. The National Organization of the Finnish Socialists has sent \$3,000. The A. F. of L., through its national officials, has pointed out the necessity, from a strategic standpoint, of winning this strike as the copper trust is allied with the steel trust and if the copper strike can be won it is an open door by which to get at the steel trust. In the meantime, all the speakers and organizers, who are working in the district, are Socialists and they are doing a work that will be heard from when the election occurs next year.

M'KEE TO BE RELEASED.

The California Social-Democrat announces that Harry McKee, now confined in the San Diego jail, will be released on Monday, September 15. If this is correct, McKee will be a free man at the time when the presses are running this edition of the Party Builder. A celebration in honor of the event is being planned at San Diego and McKee will be routed on a speaking tour through the state.

VOLUNTARY ASSESSMENT.

By Dan A. White.

Two weeks ago the National Committee voted the membership for a voluntary contribution of twenty-five cents to meet and wipe out of the national organization. In the appraisal of this voluntary contribution Comrade Lanfresic said that it was not a question of how it happened, or who was responsible for it. The prominent fact was that it was there and had to be met; that it would take two years of the ordinary income of the party to pay it off and he likewise omitted to say that if that was the method by which the debt was to be cleared off, the work would engage the entire attention of the National Office and not a single other thing would be done during that time.

The question at this time, it seems to me, should be, is this desirable? Should the national organization become a negative factor in the party affairs, or should it be, as it has been in the past, leading in national work. Should we be content to make of our national organization a mere dues stamp selling machine, and carry out the decentralizing policy so much desired by some of the party members? This is virtually what it would mean if the National is to be bound hand and foot for two years for the purpose of paying off the debt by the ordinary income of the party.

I am told that the statement of Comrade Lanfresic that "It makes no difference how the debt occurred" has been the cause of some criticism. For that I care nothing. The member who does not know how it occurred should read the statement issued and printed in THE PARTY BUILDER of September 13 on the front page entitled, "How We Stand." It is surely an illuminating statement and puts the responsibility where it belongs. It was our failure to respond to the real big constructive things planned and carried out by the National. We, the membership, stopped in the middle of the greatest campaign of the party's history to fight each other and wasted the ammunition in the fight that should have been used to fight capitalism. But despite the quarrel among ourselves the literature was going out from the National Office in great quantities. And, comrades, when the vote was counted, what joy, what satisfaction! A million votes in a campaign extraordinary. Mark it well. A million Socialists, not half baked but full baked and proved it by standing the severest test to which our voters had yet submitted. The Progressive party, with its cry of "Get all that's good in Socialism. Get it quick by voting the Progressive ticket" did not swerve them. A million, remember, a million. The National organization did its work. There is the proof in the vote. It did it well. Let us do our part to give the National Organization a chance to do its real work, to function as it should in the great work of the party.

Why have we not organizers in great numbers in West Virginia, in the copper strike region of Michigan? These affairs are national. The only reason is that the deficit prevents it. Other occasions will arise. Let us put the National in a position to meet them. Come across, comrades, with your contributions. Most of you can do it. Do it now, don't wait. There are other reasons why. I won't take up space to state them. Get your part done and you will be better satisfied for having done it.

FIGHT FOR FAIR ASSESSMENT.

The Socialists of Schenectady, N. Y., have 2 members of the board of assessors while a majority of that board are Democrats. The usual fight is on and the Socialists of the board have tried to raise the assessment of the big corporations. The big corporations are the General Electric Company and the American Locomotive Company. Each of these corporations is capitalized at millions of dollars and their assessable property possesses a physical valuation of several millions. The General Electric Company has been assessed previously at \$1,000,000. The Socialists have tried to raise this to \$2,000,000 and the American Locomotive Company from \$750,000 to \$1,250,000. Every Democrat on the board has opposed the raise and the Socialists have retaliated by refusing to sign the assessment rolls. The whole matter will now go to the courts, but as the corporations own the courts, it is not likely the assessment will be raised. The Socialists have done right. They have placed the responsibility on the opposition and shown the common people of Schenectady just who stands for the masses and who stands for the plutes.

NEW YORK
576 5TH AVE.
NEW YORK CITY, N. Y.

SOCIALIST TACTICS.

By Franz Bostrom.
State Secretary of Washington.

The goal of the Socialist is the possession of the government for the purpose of instituting the cooperative commonwealth. His weapon is the class conscious ballot of the working class.

It is useless to discuss the question of whether or not the capitalist class will obey its own laws and deliver the power to us when we have beaten them. Regardless of whether it does or not we must have with us the majority of the citizenship of the country. If several millions of us are disfranchised, what then? We will need that many more than a bare majority and we can count them if the election boards do not.

The question which is nearest to hand at the present stage of the game is the enlightenment of the ignorant majority. There is no other agency than the Socialist party engaged in that work. Let nothing permit us to forget that we must educate our class away from the inferiority of the slave into the responsibility of the citizen.

The medieval superstitions, social, religious, moral and economic, must be superseded by twentieth century common sense. In pursuing our work of education we cannot afford to burden ourselves with any other consideration than the principle, "will it work?" "is it the most sensible way of doing it?" Revolutionary tactics can spring only from a revolutionary conscience. A revolutionary conscience knows no other crime than stupidity, no other virtue than common sense. It does not permit hatred and finds no excuse for reprisals. It recognizes the right of the majority to rule as it sees fit, or to permit us all to be ruled by a few individuals, if it so sees fit. It despises martyrdom as utterly useless, unless public opinion can be aroused by the sacrifice.

Public opinion is another name for the will of the majority. This public opinion may indolently permit (even though it does not exactly sanction) the Homestead massacre, the Colorado deportations, the judiciary murders of Chicago and the military riots of Seattle, and the revolutionist does not squeal. He knows that the constitutional guaranty of free speech, free press and free assemblage is a farce when public opinion is asleep. He knows that blackmailing scoundrels will edit the daily press and Hanfords and Humphries will sit in judgment over us as long as public opinion is dormant. And so all his work is devoted to the single task to arouse public opinion.

The conscience of the revolutionist does not approve of a thought, a word or an action that does not have for its goal the conversion of some one to revolutionary views. He obeys the law if he must, but he never antagonizes the public opinion. He knows that the law cannot protect him if public opinion clamors for his head, nor can the law harm him if public opinion backs him. He remembers that the French revolution was the expression of public opinion. He knows that public opinion is what the mass of the people thinks is best for its well-being and so he makes it his business to see that the mass thinks right. He follows the line of least resistance in his propaganda in order to not pay a bigger price than necessary, and he anxiously scans the election returns to learn how he has succeeded.

The self-seeking politician who has no higher ambition than to secure a well paid office as the result of the work of his comrades is in the eyes of the revolutionist an intolerable parasite. He regrets that so many of his fellow workers are trifling away their energy on pitiful and useless attempts to raise their wages and completely neglect the only way than can permanently secure a decent existence, but he does not despair of their emancipation from foolishness. His ambition is infinite, since he knows that his logic is irrefutable and that his converts will never turn to apostates.

RECOGNITION OF THE FEDERATION.

The employees of the Kansas City Southern Railroad shops, at Pittsburgh, Kansas, have won a notable concession from the company in a recent agreement.

The demands made by the men were not only for a raise in wages, but a recognition of the federation form of union instead of the old craft form which had prevailed. The company was willing to concede the raise in wages, but fought stubbornly against recognizing the federation.

The employees of these shops are more than 75 per cent Socialists, and it was the big shop that helped to carry Crawford county last fall for the Socialists. A former shop man, J. O. Judd, is now county treasurer of Crawford county.

It is a noticeable fact that in those strikes where Socialists predominate the union not only wins, but they win something worth while.

Y. P. S. L.

Will you kindly send me copies of the constitution and forms used by the Y. P. S. L. there in Chicago.

I have a husky bunch of youngsters corralled out here and we are ready to organize as soon as we can get the necessary material.

Fraternally yours, JUSTUS E. TAYLOR.

THE AMERICAN WASTE.

The press reports announce a new book by Frank Koester, a German author, the title of which is "The Price of Inefficiency."

The book is a study of American capitalism and its mismanagement of the wonderful resources of this country. He makes the claim that more than ten billion dollars of wealth is wasted annually in this country through carelessness, disregard of life and mismanagement of industry. To be more exact, he estimates that this amount is wasted, over and above what European capitalists would waste under conditions which prevail in the old world. He does not take into account what could be saved by Socialist management, but rather what is wasted that would not be lost if American capitalists and the American government were as careful in conserving wealth as they are in Europe.

He figures that the waste of our resources amounts to one hundred dollars per year for each person in the country, and three hundred dollars a year for each wage earner on whom the burden principally falls.

Included among the resources which the American people waste and which could be saved, according to Mr. Koester, are the following:

A billion cubic feet of natural gas daily, or enough to supply several cities of more than 100,000 population in the United States.

Two hundred and thirty-eight million dollars annually in loss through floods and freshets, which could be prevented by proper engineering.

Six hundred and fifty-nine million dollars through loss to growing crops, fruit trees and grains by noxious insects, whose multiplication could be prevented.

Six hundred and seventy-two million dollars annually in loss of income, due to industrial diseases, on account of employment under unsanitary conditions, which could be changed.

One and one-half billion dollars, through loss of life and illness, due to industrial and other causes, through preventable diseases, accidents and carelessness.

These are only a few of the items in his indictment of our prodigal waste of resources.

With that painstaking care of the German author for accuracy, Koester has verified all his figures from statistics and facts, gathered by various government bureaus and federal commissions.

The total figures given by Koester are far short of those used by Simons in his "Wasting Human Life," who being acquainted with American conditions, was better able to compile statistics and make estimates. But still the book is a remarkable verification of what Simons was the first to point out in public print. The book by Koester is noteworthy, moreover, because it shows that others besides Socialists are taking note of the reckless waste of our resources.

ORGANIZATION CAMPAIGN STARTED IN MILWAUKEE.

The Socialists of Milwaukee are getting ready for next year's campaign when the other parties will unite solidly against them in order to prevent another Socialist victory. Nomination blanks have been sent to all branches so that nominations may be made and the blanks returned in October. After all such have been made and there has been a general discussion of the nominations those that remain on the ticket will be sent out for general referendum vote. In the meantime an active educational organization campaign will be carried on. The old bundle brigade that did so much to put Milwaukee on the map as the strongest Socialist city in the country is going to get into action again. When the Leader was established the bundle brigade was discontinued. It has been found that large as the Leader circulation has been it is not large enough to reach people so the organization is going back to the house to house literature distribution plan.

Wasting Human Life

By A. M. Simons

The National Office now holds the copyright to this remarkable book—and an edition of 10,000 is just off the press. By close figuring, we have been able to get out this 25 cent book for a dime. Profits are cut both to the National Office and to the locals, but at 10 cents per copy you can sell ten where you could sell one at a quarter. This book is so good that it ought to have a million sale right off the bat.

BUTTON! BUTTON!

WHO'S GOT THE BUTTON?

Well, we've got a new button that you'll want.

There was a demand for a smaller gold party button, and we had a special order made, with the same design as before, but only one-half inch in diameter. You ought to see it! It is a little beauty. The colors are even prettier than in the old one.

Of course we have the old three-quarter inch size, too, both in the plated and solid gold. The new ones have been made up plated only.

The old prices prevail for both kinds, 25 cents each, \$2.00 per doz.

Solid gold, 3/4 inch only, \$1.25 ea.

THE SOCIALIST PARTY
111 North Market Street, Chicago.

A NEW LEAFLET FOR CITIES.

The particular attention of all locals having municipal elections is called to the fact that a new leaflet entitled "HAVE THE SOCIALISTS MADE GOOD?" is now in the hands of the printers. It deals with the records of our city administrations, compiled from facts gathered and verified by the Information Department of the National Office. It is bona fide and official. The Socialists in every city where an election is to be held this fall are face to face with the combined opposition of Progressives, Republicans and Democrats. In a sense, we are on trial. Our efficiency and ability to make good is challenged. In this leaflet are the facts about what we have done. Let us have your orders in quantities of 5,000 or more, if possible. The price in 5,000 lots is \$1.00 per thousand, you to pay freight charges; \$1.60 per 1,000 under 5,000. If you want them rushed, they will be sent express collect.

Address SOCIALIST PARTY,
111 N. Market St., Chicago, Ill.

VOTE IN FINLAND.

The official returns of the election in Finland are now in and are as follows: Socialist, 217,778; Old Finn party, 109,293; Swedish party, 74,183; Young Finn, 70,133; Agrarians, 37,628; Christian Labor party 3,450. While the Socialists are a powerful group and the largest single party in Parliament, the other parties usually combine against them whenever they bring forward some important measure for consideration.

FREE! FREE!

Anyone sending name and address of five Socialists will be given a free copy of a red hot book, entitled:

"Socialism and the Wage Worker,"

By O. C. Wilson,

leader of the late Button Workers' strike at Muscatine, Iowa. Prices on book, one copy, 10c; 8 copies, 50c; 20 copies, \$1.00. Lang Supply Co., Box 62, Muscatine, Iowa.
S 20-27.

Prices to Locals and Agents

200 or more copies by freight, f. o. b., per hundred	- - - \$5.00
100 express prepaid	- - - 6.50
50 copies by express, prepaid	3.50
25 copies by express, prepaid	1.75
12 copies by mail, prepaid	- 1.10
Single copies.	- - - .10

Address, SOCIALIST PARTY
111 N. Market St. Chicago, Ill.

Information Department

111 NORTH MARKET STREET, CHICAGO

PURPOSE

To collect, classify and make available for the members of locals and officials of the Socialist Party all possible data and information on economic, political and social problems. To assist the Socialists elected to office with such information as may be required in their official capacities on Municipal, State and National Problems of Administration and Reconstruction.

CARL D. THOMPSON, Manager

FLORENCE MAY SWAN, ETHELWYN MILLS, ELEANOR SPAETH, Assistants

WHAT WE DID THE LAST TWO WEEKS.

The following lines report only a part of the inquiries this department has received and handled during the last two weeks.

We urge our comrades, especially members and officials of the party, to note well the wide range of information covered, the definite nature of the inquiries and the specific and often technical material sought.

Helped comrades in drafting platforms for municipal campaigns in Spokane, Wash.; Roanoke, Va.; Valparaiso and La Porte, Ind.

Also suggestions given on county and township platforms.

The method in this work is to supply copies of the best platforms used by the party in other places, together with a sheet of references and suggestions on platform making, containing reference to the official reports of the party's committee on municipal and state program, and finally a specially prepared draft to serve as a sort of working model.

Reviewed and criticized a twenty-five year street car franchise for the Socialist mayor of Brainard, Minn., who is trying to protect the interests of his city. Cited authorities and pointed out necessary provisions.

Supplied inquirers a brief resume of the accomplishments of the Socialist administration in Schenectady, N. Y.

Assisted comrades in Kansas City, Mo., in the work of drafting a county constitution for their organization.

Drew up suggestions for the conduct of municipal campaigns in response to request from comrades in Martin's Ferry, O.; Providence, R. I.; Beaver Falls, Pa.

Assisted the striking quarry workers with information vital to their cause which they could not secure anywhere else.

Supplied suggestions on charter making, commission form of government for cities and supplied a full draft of model charter to comrades in Des Moines, Sandusky and Montrose, Colo.

Gave information and advice with references and criticisms on the proper procedure in establishing co-operative stores to comrades in Holland, Mich.; Puxico, Mo., and Tonopah, Nev.

Supplied information on the duties of Socialists elected to school boards, together with suggestions on the proper measures for them to advance and best methods of procedure; also resume of state laws bearing on the subject to comrades in Hamilton and cities in Ohio, and in Steelton, Pa. Also made arrangements for the publication of a bulletin to contain not less than sixty pages, giving condensation of laws on duties of school boards and suggestions on the best measures for Socialists to advance for general use of the party.

Supplied copies of the Wisconsin law requiring employers when advertising for help where a strike is on, to make statement of the fact that a strike is on in their advertisement to the secretary of the party in St. Louis, Mo.

Secured copies of the posters and circulars of the national Civil Service Commission on "Warning Against Political Activity" in the U. S. postal service for comrades in different localities.

Supplied material to help the comrades in fight for lower gas in Holland, Mich.

Completed arrangements for the publication by the Information Department of a bulletin giving full and complete report of the work of the twenty Socialists who served in the nine different state legislatures this last winter.

Secured information concerning the nature, purpose and objects of the Southern Labor Congress to meet in Nashville, Tenn., September 17, for comrades in Augusta, Fla.

Sent information to help comrades of Florida in fight against a very unjust and exacting primary election law.

Supplied comrades of Providence with a copy of the Wisconsin state insurance law.

Secured copies of the Milwaukee eight-hour ordinance and information as to the methods followed by the comrades in securing its passage for the party in Sheboygan, Wis.

Secured information from Australia as to the operation of the minimum wage law there.

Replied to report of secretary of the Socialist Party in Philadelphia for suggestions that will help in preparing literature suitable for propaganda among trade unionists.

Secured information on immigration between the United States and Canada for the International Secretariat of the National Trades Union Centers in Berlin.

Supplied a comrade in Rio de Janeiro with ad-

dress of the secretary of the Socialist Party in Argentina, South America; also general information concerning the party there.

Supplied information on the initiative and referendum to comrades in Chicago.

Assisted the comrades in local Maplewood, Mo., with full information for their fight for municipal water and gas plants.

Prepared data on "unit cost system" and "public accountability" for comrades drafting municipal platforms in Roanoke, Va., and Valparaiso, Ind.

Assisted the comrades in Linden, N. J., in their fight against the extension of a vicious street car franchise and for municipal ownership.

Supplied material on what Socialists have accomplished where they have held office in the United States to a state organizer of the party in the South. Material is to be used in party work and speeches.

THE MILTON (OKLA.) COLONIZATION PLAN—INFORMATION WANTED.

An inquirer wants information about the above institution. Can any comrade send us the facts that will enable us to answer the following questions which the comrade asks?

(1) Has the Milton colonization plan received the official endorsement of the Socialist Party of Oklahoma? (2) What is the area of the colony? (3) Present population? (4) What benefits will be guaranteed colonists under this plan? (5) Is it true that the following provision is incorporated in the constitution of the colony?

"All members of this colony proven guilty of talking about the business affairs of the colony to persons not members of the colony, or causing discord among the members between meetings will upon their first offense be suspended ten days from work without pay and upon their second offense be expelled from the colony."

(6) What is the purpose of such a provision? (7) Who are the promoters of the Milton colony plan?

WANTED—PROCEEDINGS OF LABOR UNION CONVENTIONS.

In the August 2nd issue of The Party Builder, we published a request for copies of the proceedings of the American Federation of Labor conventions. The response to that request was generous. Our file is not complete, however. We lack the following: Numbers prior to 1894, and those of 1895, 1898, 1899, 1900, 1901, 1903, 1904, 1912.

We are less fortunate insofar as the convention proceedings of other labor unions are concerned. For example the United Mine Workers of America are represented in our library only by a report of their twenty-third annual convention, 1912; the Western Federation of Miners by a report of their fiftieth annual convention, 1907; International Typographical Union, forty-seventh session, 1901; United Brewery Workers, not at all.

Will the comrades make an effort to help us complete our files?

MUNICIPAL ICE PLANTS.

When the city of Cincinnati, during the strike in the most heated part of the summer, took forcible possession of the ice plant and conducted it for a week the effect was more far reaching than the city authorities ever imagined it would be. During this week the city not only furnished ice to the people at a reduced price, but cleared a thousand dollars in profits.

This news was broadcasted by many papers and now other cities are investigating with a view to establishing municipal plants. Kansas City, Kansas, recently sent a committee to Cincinnati to investigate the experience of that city in conducting the ice business.

All that is needed to get cheap ice is a municipal ice plant under the direction of officials who are in sympathy with the people. The government has made and furnished ice to its employees in the Canal Zone for less than \$4 a ton and is also furnishing ice to the various departments in the national capital.

This rate may be even cheapened in every city on the continent, where efficient management is used in the business.

BLUE BOOKS OF STATES.

Four states, California, Iowa, New Mexico and Wisconsin, have so far responded to our request for copies. We wish to secure the blue books of all the states. It is very important. Will the comrades please respond?

TYPICAL QUESTIONS AND ANSWERS.

How to Run a Municipal Campaign.

Question—Will you please send me any information you may have on "how to run a municipal campaign"?

Answer—The various campaign books have a great deal of suggestive material: (a) The National Socialist Campaign Book for 1912; (b) the Milwaukee Municipal Campaign Book; (c) the Milwaukee County Campaign Book.

Socialism and the Farmer.

Q. In what way will Socialism benefit a farmer owning his farm?

A. By providing cheaper transportation rates through the public ownership of the railway system, cheaper storage facilities, cheaper farm machinery and equipment; by reducing the cost of the necessities of life which are purchased for the farm; by eliminating the monopoly charges on all commodities through the public ownership and operation of public utilities.

Q. What are the three best pamphlets on Socialism for circulation in rural districts where little is known of the Socialist movement or its philosophy?

A. It is rather hard to select the three pamphlets on Socialism best adapted to rural districts. I presume that there are many that are about equally useful. However, the following would be satisfactory:

"The Truth About Socialism."—Allan L. Benson.

"Socialism for the Farmer."—Oscar Ameringer.

"The Socialists: Why They are and What They Stand for."—John Spargo.

(For sale by the National Office.)

Taxation in Milwaukee During Socialist Administration.

Q. We understand that during the Milwaukee Socialist administration taxes were increased twenty-five per cent. Is this true, and if so, what is the reason?

A. This report is entirely untrue. The taxes were not increased by the Socialist administration. However, this matter is quite involved, and you will find it fully explained, with details and authorities quoted, in the Milwaukee Municipal Campaign Book, which you can obtain from the National Office of the party for 25c.

Socialism and the Marriage Question.

Q. What book will give me a correct idea of the attitude of modern-day Socialism on the marriage question?

A. The Socialist party does not concern itself with an statement or special attitude on the marriage question. This is clearly stated in all of our standard books.

(On this subject, other questions similar to the above have been submitted to us, and we are preparing a list of references to the portions of authoritative Socialist writings which touch upon this question.)

SENATE DOCUMENT 190, 56TH CONGRESS.

We are glad to report that we have now secured reprints of senate document 190, 56th congress, 2d session, on the character and work of the representatives of the Catholic church in the Philippine Islands. A comrade in Washington, D. C., has supplied us.

All the government departments report that it is out of print and that they do not know where it can be secured.

BOOKS RECEIVED.

"The Call of the Carpenter," by Bouck White. Published by Doubleday, Page & Company, Garden City, New York, 1913. Cloth, 335 pp. Price, \$1.20 net.

"The Women of Tomorrow," William Hard. The Baker & Taylor Co., New York, 1911. Cloth, 211 pp. \$1.50.

"Economic Determinism as the Economic Interpretation of History," by Lida Parce. Charles H. Kerr & Co., Chicago, 1913. Cloth, 155 pp. \$1.00.

"The Social Center," edited by Edward J. Ward. D. Appleton & Co., New York and London, 1913. Cloth 359 pp. \$1.50 net; postage, \$1.66.

"The Regulation of Municipal Utilities," edited by Clyde Lyndon King. National Municipal League Series. D. Appleton & Co., New York City, 1913. Cloth, 198 pp.

"Our World—The New World-Life," by Rev. Josiah Strong, D. D. Doubleday, Page & Co., Garden City, New York, 1913. Cloth, 291 pp.

"Human Progress—A Study of Modern Civilization." Handbook of eight lectures by Edward Howard Griggs. B. W. Huebsch, publisher, New York City, 1912. Pamphlet, 47 pp. 25c net.

"Economics as the Basis of Living Ethics," a study in scientific social philosophy. By John G. Murdock, A. M. Allen Book & Printing Co., Troy, N. Y., 1913. Cloth, 373 pp.

"The Truth About Woman," by Gasquoine Hartley (Mrs. Walter Gallichan). Dodd, Mead & Co., New York, 1913. Cloth, 404 pp. \$2.50 net.

Lyceum Department

The Lyceum Department is a combined subscription agency and lecture bureau, run not for private profit, but for the special purpose of securing for the Socialist party in its propaganda and organization work the advantage of the fact that THERE ARE A GREAT MANY OF US. Full particulars furnished on application.

L. E. KATTERFELD, Manager

111 North Market Street

Chicago, Illinois

STATE CAPITALISM ENTERS LYCEUM FIELD

WISCONSIN SMASHES PRIVATE COMPETITION IN SINGLE SEASON.

MINNESOTA AND NORTH DAKOTA FOLLOW—CALIFORNIA
VOTES \$50,000.00, IOWA \$23,000.00.

They can't stop Socialism.

They can only delay it.

PETTY REFORM, the heart and soul of the Progressive party, is the ruling spirit of all this capitalist lyceum work.

They are pushing THEIR work.

Can WE afford to abandon OURS?

If you think so, read the following article, which appears in Worker's World, the Chicago Socialist paper, this week:

If every Socialist in America could attend the International Lyceum Association at the Auditorium Hotel in Chicago this week, it would remove the last doubt as to whether we shall have a Lyceum bureau.

That's all. Just let our party members know what the opposition is doing in the Lyceum field, and they will fight to a man for the success of the Socialist party on the same ground.

Time was when the Lyceum platform and the Chautauqua were devoted to platitudes. Lecturers spoke vaguely and beautifully about the fringes of Himalayan clouds, or the sensations of a young man in love. Now they talk about bugs in your liver, and grafters in Washington, and when you are not wide awake they have you whooping for the ousting of one set of parasites and the inking of another.

State-Owned Lyceum Bureaus.

The most significant thing of the International Lyceum Association meeting this week is the agitation over the passing of the work from private hands. Individuals are no longer able to control it.

Wisconsin already has a state-owned lyceum bureau, managed by the university, which literally drove from the field, in one year, the private bureaus.

Now, the professor who organized the Wisconsin bureau has been drafted into the service of the University of North Dakota, and the state will have practical control of the Lyceum platform there.

At the head of the work in Minnesota is no less a person than George Vincent, formerly dean of the University of Chicago, now president of the University of Minnesota, for many years the general director of the original Chautauqua at Lake Chautauqua, New York. Henry M. Vincent, his father, was the founder of the Chautauqua movement.

Have Men and Money.

But this state-owned lyceum movement has not only men of great distinction, much experience and plenty of influence, but it is getting the money for its support.

California has appropriated \$50,000 for lyceum work through the university at Berkeley.

Iowa has appropriated \$23,000 for the work in that state.

And this is only a beginning. Long years of mismanagement, waste and graft on the part of private bureaus have prepared the ground for the extension of this work all over the country.

Mismanagement of Private Bureaus.

In an interview with Workers' World, Fred High, of Chicago, editor of the Platform Magazine, which has for years been fighting the so-called "lyceum trust," said:

"The bureaus have brought this upon themselves by their poor business methods. I know of a single attraction which was sold at certain times and places as high as \$400, and in others as low as \$25. In a town where there is competition it is no uncommon thing for a bureau to sell a lecturer at \$15, and in a town only a few miles away, without competition, the same man would be sold for \$75.

"Men are hired at ten dollars a night and sold for sixty dollars. The people are finding this out, and the state bureaus simply pay the speakers their regular wages and cut off the graft and waste of competition."

Dangers of State-Owned Lyceum.

The dangers of state ownership of the lyceum are too apparent to need emphasis. The capitalist class now controls the public schools, and the lyceum and Chautauqua are merely extensions of the public school. They are the school for grown-ups. With capitalism controlling the lyceum as it now controls the universities, another avenue of free education is blocked.

Colonel Bob Seeds, a top-liner of the lyceum, a veteran who spent most of his life upon the platforms, said:

"The lyceum has been a great democratic institution. In order to win advancement the speaker must appeal to the people. He must express their aspirations, their emotions, their life. The tendency of the state-owned bureau would be for the university faculty to send the people what they want them to have, rather than what the people really want."

Progressive Party Enters the Game.

But the thing which ought most to impress the Socialists with the need of standing by their own lyceum is the fact that the Progressive party has entered the game. They have secured for the head of their bureau Montaville Flowers, who is himself one of the best platform orators in America and has been in the lyceum field for seventeen years. He was twice president of the International Lyceum Association.

In an interview, Mr. Flowers explained to the Workers' World the plan and purpose of the Progressive Lyceum Bureau, which has now been in business four months and has furnished in that time speakers for over 1,000 public meetings.

"Our purpose," said Mr. Flowers, "is to work through the established machinery of the Lyceum and Chautauqua. It is our business to supply Progressive speakers wherever and whenever wanted.

How Progressive Speakers Are Supplied.

"For example, there is a movement on in Alabama for a change in the convict laws of that state. We select a woman lecturer who has been the leader in the fight for new convict labor laws in Connecticut, and send her through the entire state of Alabama to speak before the women's clubs.

"We do not, of course, confine ourselves to political speakers on behalf of the Progressive party. We work for progressivism in general. Next year I will have ten Chautauqua dates for Bourke Cockran to speak on 'Democracy.' Cochran has never yet lectured for pay, though I consider him, for pure oratory, the greatest speaker in America.

"We shall tour Bainbridge Colby in a lecture on 'The Development of Liberalism in the Human Mind.' These examples give you some idea of the range which we contemplate for our work."

"But, Mr. Flowers, back of all this uplift and oratory, the organization of which you are the head has one prime object—to get votes for the Progressive party?"

"Yes."

"Where Does Socialism Come In?"

With all this taking things out of private hands and turning them over to educators and progressives, one might ask: "Where does Socialism come in?"

That's it, precisely. Socialism does not come in. If the Socialists were represented on the Lyceum and Chautauqua platforms in proportion to their numbers, there would be hundreds of Socialists in that field.

But there are practically none. Here and there a Debs, a Berger, a Seidel get on the program because they can pull big money in at the gate, but Socialism gets no favors, even now. How much worse will things be when university presidents, with their appropriations severely dominated by the old party politicians, are in full control?

Lyceum Lecturers Not Socialists.

A microscope applied to the International Lyceum Association would not reveal a single Socialist. Salaries of lecturers range from \$10 to \$125 a night. There are dozens of men who get the latter figure.

They represent the desires, hopes and views of well-to-do middle class people. Their pay comes mostly from country merchants. They would jump from the phrase "class conscious" as from a lizard. They regard it as a harmless, curious, but repulsive little beast, at best.

Socialist Lyceum Bureau Imperative.

With a thousand well-paid, well-fed mouths shouting for platitudes, reform and piffle all over the country, in well-heated halls and well-shaded groves, we need the Socialist lyceum. The great power of the lyceum in America was built up through the "course ticket" idea. Single lectures fail more often than not, because of the infinite labor necessary to get good audiences, except for speakers who have previously fought their way to national prominence.

The combination literature and lecture work of the Socialist party bureau is unique. It may not survive, and on the other hand it may work out as a distinct advantage over the old plan.

BUT IN SOME FORM THE SOCIALIST LYCEUM MUST LIVE AND WORK.

TO STOP IT IN THE FACE OF WHAT OTHERS ARE DOING WOULD BE NOTHING LESS THAN A CRIME.

If the Socialist party members could attend that I. L. A. convention, and know how the lyceum is being polluted and corrupted in favor of cheap reform and political piffle, every live local in America would call a special meeting and rush in its contract to Comrade Katterfeld.

We can discuss the ultimate form of the lyceum next year. NOW is the time to ACT.

Mail your agreement to the Lyceum Department at once.

VOTE TO CONTINUE LYCEUM.

While the National Committee vote on continuing the Lyceum does not close until September 22, enough have already voted "Yes" to overwhelmingly carry the proposition.

The question is therefore squarely up to you, Comrade Party Builder everywhere. The committee says go ahead, provided you secure 600 contracts by October 1st, so as to make it safe financially. Now what do you say?

Write your answer on a Lyceum agreement.

LYCEUM CARDS NO LONGER GOOD.

As printed on the Lyceum subscription certificates, the time limit within which they were redeemable expired September 1st. No more of the old 1912-1913 cards will therefore be accepted for subscriptions.

The following are the only agreements received the past week. Locals were evidently waiting to see what action the National Committee would take. Now that the committee has voted in favor of continuing the work, all locals that want to see the Lyceum live should rush in their agreements so as to make up the required 600 by October 1st.

GEORGIA, South Bend.

IOWA, Dubuque.

MASSACHUSETTS, Lake Pleasant.

MINNESOTA, Richville.

VERMONT, Graniteville.

Previously reported, 365; this week, 5; total, 370.

It is only fair to add that over fifty other locals are reported as having voted for the Lyceum, whose agreements are not yet in.

THE ESSENTIALS.

The Socialist Lyceum course this year will consist of three numbers, by different speakers, one week apart.

You can get the Lyceum course as a free premium for disposing of \$100 worth of subscriptions for Socialist papers and books during the fall and winter months. Every subscriber gets a ticket.

Subscription cards are furnished you on credit. You pay for them each month as you sell them.

Cash ticket sales, collections and literature sales all go to your local.

Every local that has 100 families within its territory can make good with this if it really wants to. Even individual members could do it.

Send your agreement before October 1st.

IMPORTANT.

In spite of our having sent out thousands of agreement blanks to all the secretaries on the National Office mailing list, we hear of locals nearly every day that have not received any. Perhaps your local is one of those that has been missed. If you want the Lyceum, sign and mail the blank below AT ONCE, so that you can send your signed contract before October 1.

Socialist Party Lyceum Department,
111 North Market Street, Chicago, Ill.

We want the Lyceum Course.

Send agreement blank by return mail.

We'll sign it as quick as we get it.

Name

Address

City

Woman's Department

This department has charge of all propaganda and organization work among women. Its purpose is to make Socialists, unionists, suffragists, and intelligent voters of women, and to secure their active membership in the Socialist party. Address all communications to

WINNIE E. BRANSTETTER, General Correspondent

111 North Market Street

Chicago, Illinois

WOMEN AND YOUNG PEOPLE.

The value of social affairs as a means of bringing young people and women into the Socialist movement cannot be over estimated.

The first essential in increasing the membership of the Socialist party is to reach those whom you wish to convert.

Few young people will come to a dry business meeting; it is difficult to get older people out. Very few more will attend a lecture or similar affair. Other methods must first be used to interest them in the work of the movement. They must be reached by interesting them in something in which they naturally delight.

Every young heart wants the joy that comes from an evening of merriment—a dance, a party and entertainment. Young folks like to gather at places where they can meet their associates. Churches have long served this purpose, many of them depending upon this desire for association for their very existence. Why should not Socialist locals take advantage of this condition by creating social centers.

Give an entertainment providing, among other things, a twenty minutes Socialist talk, Socialist recitations, Socialist songs or perhaps a Socialist sketch. See that the evening is not made dull and uninteresting by overdoing this phase of propaganda. Give them a little and they will return. Bore them and your chances of making a convert are greatly diminished. Good Socialists are made by one lecture.

Weekly lectures, of an hour's length, followed by dancing, will enable you to constantly reach the young folk with your message. But do not let your organization become merely a dancing society.

No lecture, debate or social affair should be let draw to a close without a brief organization talk, an effort being made to enlist new members. This is often neglected.

Locals will find themselves well repaid for entering this work. Young Socialists and women are the most energetic. They are the backbone of hundreds of locals. You need them.

SOCIALIST PLAYS.

There is no better way to reach the most dense mind with the message of Socialism than thru the presentation of dramatic sketches and plays. A person who will not read a Socialist pamphlet, or will refuse to sit through a lecture, will enjoy a play. He or she will not only delight in its presentation, but will grasp the central idea of the play and understand the philosophy which it teaches.

Social dramas, as "Fine Feathers," "the Fourth Estate," "Dope" and "The Strike" are powerful pieces of social propaganda.

Socialists have as yet made little use of the stage. Young People's Socialist Leagues have presented a few plays in some of the larger cities, but as a whole this phase of our work has been neglected.

This is probably due to the fact that there are few Socialist plays which amateurs can stage. Something which does not require an elaborate scenery is needed. Plays that demand only a simple interior setting, which any organization can present, is what is needed.

There is a demand for plays of this kind from the Y. P. S. L. and the Woman's Committee. As agita-

tion and organization increases, the demand will become greater.

Where are all our Socialist writers? Why do they not use their talent—in this direction?

There are a limited number of plays now in existence suitable for our work. The Woman's Department will furnish a list to any Y. P. S. L. or individual desiring them.

Should you know of any which would prove useful, send us the name together with the cast and the name of the publisher.

WOMEN VOTE INTELLIGENTLY.

Report from Rock Island, Illinois, shows that women voted more rapidly than men at the recent bond election in that city. The women favored the issuance of \$90,000 for public improvements and purchase of public recreation grounds, athletic fields and play grounds. Every proposition favored by women carried.

Yes, the women are using their ballot in Illinois, and as intelligently as the men have done in the past.

The spirit of motherhood, somehow, influences her in casting her ballot, and she is found on the side of society and against individual ownership of the public utilities. She is not class conscious as yet, but her social consciousness will be a great factor in awakening her to class consciousness. At any rate it will not take her as long to wake up as it has taken male voters.

If war is necessary to create or protect profit, it will involve nations in war, but it plays a selfish part amid the sacrifices imposed by war. It has corrupted our legislatures, our executive officers and our courts, tampered with the organs of public opinion and instruction, spread a spirit of timidity among the citizens, and vindictively opposed the men who stood for the common good against the private interests.—Walter Rauschenbusch.

INTEREST WOMEN THROUGH LYCEUM.

A special effort is being made by the Progressive party, as well as the old party organizations, to reach the newly enfranchised women voters. The Progressives are using their recently organized lyceum bureau for this purpose, working largely through the women's clubs.

We can meet them all along the line through our Socialist lyceum if we will. There is a certain dignity and an air of respectability about the Lyceum lectures that will bring out a much larger number of non-Socialist women than can be interested through any other propaganda effort. The Lyceum also offers our Socialist women a much greater opportunity than exists for them in any other party activity.

In the states where women have just achieved the ballot especially the Lyceum should be used by every local, large or small, as an essential part of this winter's program.

SUB CARDS good for 40 weeks' subscription to THE PARTY BUILDER are now ready. Price, 25 cents each; 7 for \$1.50; 30 for \$6.00.

COMRADE THERESA MALKIEL TOURING PENNSYLVANIA.

Comrade Theresa Malkiel is now touring Pennsylvania under the auspices of the state committee. Several other speakers are also in the field and the state office is very sanguine of soon being able to recover the former party membership of the state and even go beyond all previous figures. Philadelphia Socialists are boosting for membership, having adopted the slogan—"Five thousand members by 1914."

The recent death in Switzerland of August Bebel, the great leader of the Social Democratic party in Germany, calls renewed attention to the remarkable story of his life, devoted as it was to the cause of improving the condition of the working classes in Germany. The beginning and development of the movement are vividly told in his autobiography, published by the University of Chicago Press, under the title of "My Life," which contains also the personal narrative of his early poverty and his wanderings as a craftsman in search of work all through Germany. His relations with Marx and Engels and the side-lights thrown on such men as Bismark and Lassalle, as well as Bebel's own experiences in prison, make the volume a remarkable human document that is indispensable to a full understanding of the trend of modern social conditions.

Price, \$2.00. Order from the National Office.

ORDER BLANK.

Indicate the number of leaflets which you wish to order by placing quantity in front of each leaflet title. Fill out the blank with your name, address, and amount of money inclosed, and send to this office.

Price of leaflets, 20 cents per 100; \$1.60 per 1,000 prepaid; \$1.00 per 1,000 in lots of 5,000 or over, freight charges paid by purchaser.

National Office, Socialist Party, 111 North Market street, Chicago, Ill.

Please ship to the address below..... copies of leaflets for women as indicated:

- Boytown Railroad.
- Children in Textile Industries.
- Children of the Poor.
- Elizabeth Cady Stanton on Socialism.
- Frances E. Willard on Socialism.
- Madam, How Will You Feed Your Family?
- Socialist Party and Woman Suffrage.
- To the Union Man's Wife.
- To the Working Woman.
- To Wives of Toilers.
- Votes for Working Women.
- Wage Earning Woman and the Ballot.
- Why the Professional Woman Should Be a Socialist.
- Why you Should Be a Socialist.
- Wimmin Ain't Gt No Kick.
- Woman and Politics.
- Woman, Comrade and Equal.
- Woman's Need of the Ballot.
- Women, What Will You Do With Your Ballot?

Inclosed find \$..... in payment for same.

Name

Address

.....

FREE

A Beautiful Photo Card of Our Late COMRADE AUGUST BEBEL

If you will return this coupon and six cents postage, we will forward you a photo card of August Bebel, and our EDUCATIONAL SET OF LEAFLETS.

This set consists of 20 SPECIAL WOMAN'S LEAFLETS, 5 ORGANIZATION LEAFLETS, the NATIONAL CONSTITUTION and PLATFORM and PLAN OF WORK FOR WOMEN in SOCIALIST LOCALS.

This is a splendid opportunity to land that new convert. Send us his or her name, and the above set of leaflets will do the rest.

LEAFLETS and AUGUST BEBEL PHOTO-CARD to
 Name.....
 Address.....
 City.....
 State.....

The Call of the Carpenter

More than 50,000 copies of this book have been sold within the year, but the field for it has scarcely been touched.

The National Office is now in position to fill all orders at the retail price of \$1.20 per copy, postage paid; or we will give it with two annual subscriptions to the PARTY BUILDER for \$1.25.

Locals able to handle the book in quantities of 10 or more at a time, should communicate with the Literature Department—

NATIONAL OFFICE, 111 NORTH MARKET STREET, CHICAGO, ILLINOIS

WE
 HAVE
 IT!

THE PARTY BUILDER

OFFICIAL BULLETIN OF THE SOCIALIST PARTY.
Walter Lanfersiek, Managing Editor.

Published every Saturday by the Socialist Party, National Office, 111 North Market street, Chicago, Ill.

Entered as second-class matter, November 20, 1912, at the postoffice, Chicago, Ill., under the act of March 3, 1879.

Contributions on matters coming within the scope of this paper as designated in Article 7, Section 3, of the National Constitution of the Socialist party are solicited.

Subscription price: 50 cents per year; 25 cents for 40 weeks in clubs of four or more. Foreign, \$1.00 per year.

No. 46 Chicago, September 20, 1913

STATEMENT BY EXECUTIVE SECRETARY.

Several national committeemen have questioned the constitutionality of the motion by Comrade Houck to change the party pledge. The constitution specifically says (Art. XVI) that it can be amended by the National Committee only when in session. It also says (Art. V, sec. 9.), all "affirmative actions of the committee shall be taken at its regular or special meetings." Strictly construed, this would mean that the National Committee can do nothing between sessions.

However, section I (j), art. V mentions as one of the duties of the National Committee "to recommend to the membership of the party, amendments to the constitution," and it was under the authority of this section that the motion of Comrade Houck was offered.

It may be that the motion of Comrade Houck is out of order, as suggested by several members of the committee, but it is not clearly so.

The secretary does not desire to exercise his power to overrule motions except with great discretion and upon unquestioned grounds. Otherwise his personal bias may do injury to the party. We may well trust to the good judgment of the National Committee to take the proper action in matters wherein there may be a reasonable doubt.

OFFICIAL BUSINESS.

Proposed National Committee motion by Houck, of Delaware, relative to a new form of application for membership in the party and published in the Party Builder of September 6th, has been seconded by Duncan, of Montana, Develin, of Maryland, and Taylor, of Nevada.

To the Executive Committee.

Dear Comrades:—It has been customary for the Socialist party to name a fraternal delegate to the conventions of the various language federations.

The Jewish Federation will hold their convention at New Haven, Conn., October 3-4-5.

As our delegate ought to be present on the opening day I am submitting this matter to you by mail instead of waiting for your October meeting, as that meeting would be too late. I take it that it is not necessary to vote on the question as to whether we shall send a delegate or not, and in order to save time I suggest that you make nominations for such delegate.

Yours fraternally,

WALTER LANFERSIEK,
Executive Secretary.

Comrades U. Solomon and Algernon Lee have been nominated to serve as fraternal delegate.

September 2, 1913.

To the Executive Committee.

Dear Comrades:—As there seems to be some uncertainty regarding the date of the next meeting of your committee I wish to remind you that by action of the committee at the night session, July 14th, the date for this meeting was set for October 4th at ten o'clock, a. m.

I am enclosing you herewith copy of communication received from the Campaign Committee of Schenectady. I believe there should be a ruling of your committee as to whether or not the columns of the Party Builder may be used for appeals of this character.

Fraternally submitted,

WALTER LANFERSIEK,
Executive Secretary.

COMMENTS.

"Regarding Schenectady appeal: Every such appeal should be decided upon its own merits. I am ready to make the motion or support the motion that the appeal for help in general terms on behalf of Local Schenectady be given through the Party Builder. The victory or defeat of our comrades in Schenectady is indeed of national importance, and if any agency of the National Office or the whole movement can be of service to our comrades there it should be done.

"This need not establish a precedent. Each case can be decided upon its merits."

J. STITT WILSON.

"Much as I favor helping the comrades at Schenectady in every possible way, I fear that it would be a mistake if we opened the columns of the Party Builder for the purpose of collecting campaign funds for local situations. If it stopped with Schenectady it would do no harm, but to start with any one place means an entering wedge, and I can fancy seeing columns of the Builder being used by locals that feel that their battle is as important as Schenectady's or any other place. I think the comrades would get good results if they made known their wants through the party press."

JAMES H. MAURER.

QUESTION BY EXECUTIVE SECRETARY.

"The National Committee passed a motion that if less than 400 contracts were on file on September 1st a vote of the committee should be taken to determine whether the Lyceum should be continued or not.

"Does this mean if the Lyceum has less than 400 contracts on September 1st all work shall be stopped until the vote of the committee has been taken, or does it mean that the Lyceum shall continue to operate pending the voting?"

COMMENT.

"In reply to your letter asking for an interpretation regarding the Lyceum Department, will say that to me, the action of the National Committee seems quite plain.

"The motion says that if less than four hundred contracts are filed on September 1st a vote of the committee shall be taken to determine whether the Lyceum shall be continued or not. This certainly must mean that the Lyceum work stops until ordered to go ahead by the National Committee. It is true that two weeks would be a very short time in which to secure the remaining contracts, but it seems to me that this could be easily overcome by asking the National Committee to vote an extension of two weeks' time. This could be arranged on the same ballot, sent out when asking them whether the Lyceum shall be continued or not."

JAMES H. MAURER.

"As to the matter of the Lyceum, I offer no motion lest I further confuse things—but certainly I would take it for granted that Katterfeld continue his efforts during September, even though the National Committee be voting on the question of having the lectures. It is a mixed business all round, and I see no other course but this."

GEORGE H. GOEBEL.

PROPOSED AMENDMENT TO MOTION.

As National committeeman for Nebraska, I submit the following amendment to National Committee motion by Houck of Delaware, providing it is not too late to offer an amendment:

Amendment.

I, the undersigned, recognizing the class struggle between the capitalist class and the working class, and the necessity of the working class constituting itself a political party, for the purpose of obtaining collective ownership and democratic administration and operation of the means of production and distribution, hereby apply for membership in the Socialist party.

I am opposed to all political organizations which support and perpetuate the present capitalist system, and I am opposed to any form of trading or fusing with any such organizations.

In all my political actions, while a member of the Socialist party, I agree to be guided by the constitution and platform of that party.

Comment.

I believe my amendment is a more positive statement of what we want applicants to the Socialist party to understand before they come into our organization than that of Committeeman Houck.

It states all that Comrade Houck's motion contains and goes further by its reference to fusion or trading.

My amendment does away with the necessity of repetition about favoring political action as a means of obtaining what we want, such as is contained in the Houck motion.

When we require an applicant to subscribe to our program as a political party, why should we put in the pledge a repetition by the words "I also favor political action?"

Fraternally submitted,

JOHN C. CHASE,
National Committeeman for Nebraska.

PROPOSED REFERENDUM EXPIRED.

Initiated by the State of Arkansas. Number of members in good standing in 1912, 1,103. First published in The Party Builder of June 14, 1913. Time for seconds expired September 13, 1913:

"That a national referendum providing for the elimination of Article 6, Section 2, of the National Constitution be submitted to the membership."

No seconds.

COMMENT ON QUESTION SUBMITTED BY EXECUTIVE SECRETARY.

Submitted as Motion No. 6.

"Shall the Lyceum continue until October 1?"

SADLER—I vote yes, because I consider that the Lyceum is the greatest organized effort made by the National Office, carrying on the work we are primarily organized for—agitation, education and organization. Washington has signed at least about 18 contracts, definitely voting yes, which I, as their delegate, again register.

WILSON—Since the Lyceum Department has not been able to secure more than 353 contracts up to September 1, I cannot see how that number can be greatly increased during September. The National Committee motion requires 600. I don't see how it can be accomplished. Extra expense will be wasted. I vote no.

GOING INTO THE AUTO BUSINESS.

A press report from Cleveland, Ohio, states that the Standard Oil Company has decided to engage in the manufacture of automobiles and sell them direct to the people, without the aid of local dealers. The Standard Oil Company proposes to reduce the price of autos very considerably and turn out machines, varying in price from \$350 to \$1,000.

The reason for this move is that Standard Oil Company has a monopoly of the gasoline business, and can afford to build automobiles and sell them at cost in order to increase the consumption of gasoline, on which there is an enormous profit.

The same report says that the company also proposes to greatly increase the price of gasoline.

When the Standard Oil Company gets the automobile business fairly trustified, the people can then take over the industry, all at once, and produce automobiles at a cost that will permit us all to own them.

RECALL IN TEXAS.

The Socialists of Dallas, Texas, have taken steps to recall the present administration.

The present office holders have been in control of the city since last spring when they were elected on a Citizens' ticket—fusion being necessary to beat the Socialists.

Popular dissatisfaction was so great that when it was moved to recall the officials by the Socialists, there was almost universal approval.

RUSSIA AWAKENS.

Fairmont, West Virginia, witnessed a strange sight on Labor Day, the first celebration of that event ever held in the city.

The procession included more than a thousand men, and it is said that the mine bosses fairly gnashed their teeth in impotent rage at the sight of their former slaves marching in open defiance of the operators.

Among the many big Labor Day celebrations was one held at Arkansas City, Kan., where there are not many union men, but lots of Socialists.

An all-day program was given under the auspices of the Socialists' county committee, and the attendance was over three thousand. George Allan England was the principal outside speaker.

BIG ROCKFORD MEETING.

A recent all-day Socialists' picnic, held at Black Hawk Park, Rockford, Ill., drew a crowd of eight thousand people. Dan A. White and Stephen M. Reynolds were the English speakers, besides which there were speeches in Swedish, Polish, Russian and Lithuanian. The meeting was advertised by a house to house distribution of 10,000 copies of the People's Voice, a local Socialist paper.

Buffalo Socialists have made arrangements for the printing and distributing of one million leaflets during the municipal campaign. Each ward branch has divided its territory by blocks and the distribution has been assigned. The National Office has been drawn on for a large supply of the million leaflets.

Salt Lake City Socialists are preparing a municipal campaign. Requests for nominees have been sent to the locals, and as a starter on the literature campaign, the City Central Committee has ordered 100 copies of the "Truth About Socialism."

BIG PICNIC AT PATERSON.

The Paterson, N. J., "Weekly Issue" says: "The largest crowd that ever attended a Socialist picnic was present at the twelfth annual gathering of the Socialist party of Passaic county on Labor Day." James M. Reilly, Socialist candidate for governor, and Pat Quinlan were the speakers.

California Socialists are working hard on a monster petition, which must contain more than 30,000 names and which will send to popular vote a universal eight-hour law. Already more than 20,000 names have been secured, and an effort is being made to increase this number to 35,000.

NEED PARTY BUILDER MECHANICS.

Stanley B. Wilson of Los Angeles, Cal., has been for two months engaged in a speaking tour of the state. In the last edition of his paper, "The Citizen," he has such a well written article that we deem it worthy of space in the Party Builder. He says:

"From the very first meeting one fact has been evident, and that is that the Socialist movement in California is an immensely long distance ahead of the party. In other words, the party membership is not at all in proportion with the general interest in Socialism.

"The crying need of California is for organizers. "It is another momentous case of 'the harvest is truly great, but the laborers are few.' The real work of party building is woefully neglected.

"This fact is not stated as an indictment against anyone, but as the plain, unvarnished truth.

"California is a fertile field for Socialist propaganda. There is a liberality of thought among her people that make the new lessons the Socialist speaker brings less hostile than they would be to more dogmatic minds.

"Then California has a splendid array of Socialist speakers. No other party or movement in the state has such an array of forensic talent.

"As a result, Socialist principles have been well exploited and many have learned that a Socialist speech is something worth listening to.

"So we have been building Socialist sentiment, but neglecting Socialist practice.

"The very first place visited on the tour has a party membership of about thirty, while it has a Socialist registration of 125. The next has a party membership of seven, with a Socialist registration of more than seventy. So it goes in nearly every community throughout the state.

"In one of the communities visited, with a population of less than 2,000, there are thirteen different religious societies. The Socialist local has a membership of less than twenty, and there is a Socialist registration of 150. Our lecture was attended by 250, on the hottest night of the year and in the midst of fruit-picking.

"Now, if there are 250 people who have interest enough in Socialism to sit for two hours in a hall to listen to a lecture the hottest night of the year and in the busy season, and 150 who register as Socialists, and the town can support thirteen religious societies with several church buildings, why are there less than twenty in the Socialist local? Why isn't it possible to sustain one large Socialist local and contribute largely to the support of a Socialist organizer?

"The lack is a plan of organization that will supply competent leadership and a definite and continuous system of operation.

"There are many free-lance speakers in the state who are using the locals simply as meal tickets and bed checks. They drift into a community, live off the comrades, induce the local to hire a hall, make a talk that exploits some pet hobby of the speaker, take up a collection, and move on. They are parasites that not only rob the comrades, but disgust the public with Socialist teachings.

"Others secure routings simply as passports to distant destinations at the expense of the locals along the way, while others tour the state and leave a legacy of debt that burdens the comrades for months by loading them down with mercenary literature.

"The amount of money secured by these different classes of speakers would easily finance an established and efficient plan for party building.

"Would it not be wise to copy the old circuit plan of the Methodist church?

"Divide the state up into circuits or districts, each in charge of a competent organizer selected by the State Executive Board. Let each local in a district obligate itself to pay a pro rata of the organizer's salary as fixed by the board, or let the board allow the organizer a percentage of the dues collected in his jurisdiction.

An organizer having in charge a given district would confine his activities to that district and devote his energies to propagating Socialism by holding regular meetings in which a regular course of instruction would be followed, arranging sociables for the development of a social spirit among the members and providing entertainment for young people, visiting the members and non-members at their homes or places of employment, taking personal leadership in local campaigns, and devoting all his energies to promoting the various interests of the party in his district.

"He would be the responsible agent of the State Office.

"He would confine his energies to his own district, reporting definitely its affairs each month.

"He would keep the local secretaries active and assist them in establishing that much-needed element—efficiency.

"He would be the literature agent in his district and keep his constituents supplied with plenty of brain food of the best brands.

"All over the state the comrades are asking for organizer. They are paying their dues, hoping to see some returns. They are eagerly grasping every opportunity to get someone into their community to boost in some measure the cause they are so ardently devoted to. They are making all kinds of sacrifices in the hopes of doing something to some way build up Socialism.

"But they are not getting the returns their liberality and sacrifices should bring, simply because they have no adequate plan. As a result many have become discouraged and dropped out of the party. They vote the ticket, but do not continue to financially or morally support the party.

"Socialism in California is far beyond the sentiment stage.

"It must be put on a practical basis."

THINGS MOVING IN INDIANA.

The following speakers are touring Indiana this week: Comrades Thomson, Condo, Oneal, Wattles, Tilton and Ralph Korngold. A new local has been organized at Veedersburg with a total of 22 members. Comrade W. F. Jackman of the state committee was the organizer. Frankfort, which has been on the defunct list for some time, has been reorganized through the efforts of Condo. New locals have also been organized at Otterbein with five members and at Millersburg with ten members.

FIRST KNOCK.

The first "knock" on the Party Builder since it was started reached this office a few days ago from Comrade Max Burgholzer of Creswell, Oregon. He sent a subscription to the paper and said: "In reality, I think the Party Builder was unnecessary as all Socialist journals urge organization anyhow and because the more Socialist publications the less support and attention to any of them. Monthly reports would be sufficient, I think."

This is not a very hard knock but such as it is we pass it along to you.

A SUGGESTION.

One of the most novel and efficient methods for Socialist propaganda is the use of lantern slides of a catchy character, well adapted for the purpose, and make contracts with their local nickelodions to exhibit same two or three times during each show. The effect will be very satisfactory both in point of cheapness and results. The T. W. I. E. M. Co., of 23 W. Montgomery avenue, N. S. Pittsburgh, Pa., has taken the matter in hand, and is manufacturing special slides well adapted for such purposes, and also for illustrated lectures of a revolutionary character. All who grasp the importance of this idea are invited to get in touch with the above address, and secure lists of slides and terms.

TOUR OF SEIDEL UNDER AUSPICES GERMAN FEDERATION.

October 7th, Chicago, Ill.; 8th, Chicago, Ill.; 9th, Detroit, Mich.; 10th, New Castle, Pa.; 11th, New Castle, Pa.; 12th, Allegheny County, Pa.; 13th Allegheny County, Pa.; 14th, Allegheny County, Pa.; 15th, Allegheny County, Pa.; 16th Charleroi, Pa.; 17th, Erie, Pa.; 18th, Scranton, Pa.; 19th, Newark, N. J.; 20th, Dover, N. J.; 21st, Jersey City, N. J.; 22nd, New Bedford, Mass.; 23rd, New Bedford, Mass.; 24th, Lynn, Mass.; 25th, Lawrence, Mass.; 26th, Providence, R. I.; 27th, New York, N. Y.; 28th, New York, N. Y.; 29th, New York, N. Y.; 30th, New York, N. Y.; 31st, Paterson, N. J.

November 1st, Open; 2nd, Cleveland, Ohio; 3rd, Fort Wayne, Ind.; 4th, Pana, Ill.; 5th, Livingston, Ill.; 6th, Lincoln, Ill.; 7th, Chicago, Ill.

THE PROGRESSIVE WOMAN—clubs of 4 or more—25 cents per year. Why not get a club?

SLOVAK ORGANIZER.

Beginning September 9, under the auspices of the Slovak Federation, Comrade J. F. Schiffler will speak as follows: September, 9-13, Chicago, Ill.; September 14 Milwaukee, Wis.; September 16, Pullman, Ill.; September 17, Chicago, Ill.; September 18, Kenosha, Wis.; September 20, Detroit, Mich.; September 21, Cleveland, Ohio; September 22, Akron, Ohio; September 23, Canton, Ohio; September 24, Neffs, Ohio; September 25, Bellaire, Ohio; September 26, Salem, Ohio; September 27, Youngstown, Ohio; September 28; New Castle, Pa.

Tour of Gustav Haberman, Bohemian Socialist Member of Austrian Parliament.

In September—Allegheny, Pa., 14 and 15; Bridgeport, Ohio, 17; Bellaire, Ohio, 18; Cleveland, Ohio, 20, 21 and 22; Buffalo, N. Y., 23; Detroit, Mich., 25; Chicago, Ill., 26, 27, 28; 29 and 30.

October—Chicago, Ill., 1; Kenosha, Wis., 2; Racine, Wis., 3; Chicago, Ill., 4 and 5; Milwaukee, Wis., 6; Chicago, 7; St. Louis, Mo., 8; East St. Louis Ill., 9; Cedar Rapids, Iowa, 10; South Omaha, Neb., 11; Omaha, Neb., 12 and 13; Chicago, 15, 16, 17, 18, 19, 20 and 21.

Get THE PROGRESSIVE WOMAN—10 copies, 6 months—just \$1.00!

Distribution Envelopes

Some of you may have forgotten about the Distribution Envelopes. The cool mornings are here; the policeman is asleep in one of his numerous holes, and nobody is abroad except the milkman and the distributor of Socialist literature. The latter hands out the pure and unadulterated, but the less said about the other fellow the better. He can only hand out the stuff the boss hands him.

Upon the front of these envelopes is printed, in large type, the following:

Please read the enclosed. You will find it both interesting and instructive. If, after reading, you wish to retain, the price is five cents; otherwise please return. The party leaving this will call again in a few days.

It sells literature. And it has a better effect than gift literature. Better try it on some certain street. Then extend it.

These envelopes are large enough to hold any booklet printed. Price, five for one cent, in any quantity.

SOCIALIST PARTY

111 North Market Street, Chicago, Ill.

Socialist Propaganda Coupons

"EACH ONE GOOD FOR A VOTE"

They will penetrate the skull of the average "bone head" and cause him to THINK. If you get him to Thinking Right—he will vote right.

WILL STICK ANYWHERE

On envelopes, postcards, letters, circulars, books, newspapers, magazines, merchandise, in factories, street cars, wash-rooms, depots, clubs, lodge rooms, postoffices, etc. Place them anywhere men can read them and they will

Make More Voters for Socialism.

These little Propaganda Coupons are Union made, printed on fine quality of paper, Perforated and Gummed like postage stamps; come twenty-five coupons to the sheet. Each coupon has a different saying—no two alike.

SEND YOUR ORDER TODAY—Price, 50c per 1,000; 3,000 for \$1.00, postpaid.

AGENTS WANTED

P. MITCHELL, Tribune Bldg., New York, N. Y.



ILLUSTRATION GREATLY REDUCED

CIRCULATION REPORT

FOR WEEK ENDING SEPTEMBER 6TH.

Last week15,441
 ExpirationsNone
 New subscriptions1,763
 Total17,204

The circulation gain this week is the largest in the history of the paper. A big rush of quarterly subs came about September 1st, due to the fact that we had advertised to close the quarterly sub privilege on that date and to the results of Labor Day soliciting. We warn you now that next week's report will not be so good, in fact show a heavy slump. The comrades are now getting their second wind ready for a new record. Among the big lists for the week is one from Brooklyn, N. Y., with a total of 121—the result of some systematic work by the branches. The state of New York is far in the lead with a total of nearly 3,000, and the best of it is that the subs are coming in from that state in a steady stream.

While the month of September is in danger of showing a decrease in Party Builder business over the big month of August, the Literature Department is breaking all records. The first twelve days of September showed sales aggregating over \$800, and the office force handling literature have been working under such pressure that an increase in the force seems inevitable.

The first editions of the new leaflets, "Join the Party" and "The Most Frequent Objections to Socialism," were exhausted in less than ten days. The printers are now working on a second edition of a half million. Berger's "Madam, How Will You Feed Your Family," also is exhausted, and a new edition is on the press.

"The Truth About Socialism" goes out faster than we can get them from the printers and we are ten days behind on orders. A supply of 10,000 is on the road somewhere, so don't worry, just wait patiently. You hit us with orders a little harder than we anticipated. We're getting ready for you so you can't swamp us again. Pin this motto over your charter: "The business of this local is to keep something going on all the time."

J. E. Ebright scores 22 more for Columbus, Ohio. H. C. Ledyard of Northfield, Vt., sends a list of 9. Belingham, Wash., scores again with a list of 10. R. J. Dunham has scored for Niagara Falls, N. Y., with a list of 14.

Rockford, Illinois, has another boost this week by Arvid Gustafson, who sends a list of 10.

The list of Barberton, Ohio, has been increased to 11 through the good work of Comrade H. C. Werner.

John Wark of Schenectady scores again for the Party Builder with another list of 31.

The Sidney, Ohio, comrades come this week with a list of 20. A. L. McAdoo is the sender.

Havana is a new local on the sub list through the efforts of W. L. Heberling.

Stockbridge, Mass., is added to the circle this week with a list of 10 through Irving H. Pick.

John J. Hess has added Mechanicsburg, Pa., to the list with a club of 4.

Walter Bagby makes good his former promise to the P. B., and he is back again this week with another list of 20.

Pottsdam, Pa., is a little slow in getting into the game, but the comrades landed this week with a list of 30.

A. R. Riggle sends a list of 10 from Sparks, Nevada, everyone of whom are Socialists who do not belong to the party.

Dushville, Nebr., is a brand new town on the Party Builder list through the efforts of L. P. Cummins, who sends a club of four.

J. H. Keathly sends a list from Ponca, Okla., and says: "I am well pleased with the Party Builder and would like to see every Socialist take it."

A big list of 41 subs is from John Tennant of Goldfield, Nevada. The circulation would grow faster if there were more Goldfields and a better supply of Tennants.

L. W. Wolverton of Connersville, Ind., sends us a list of 10. This is good work, comrade, and we need about 50 more in your city of Socialists who do not belong to the party.

The great capitalists of this country have had cities and towns named for them. Carnegie, Pa., named after the Scotch iron master, is in with a list of 20 subs sent in by Jno. Gwynn.

Grinnell, Iowa, gave us a shock when they unexpectedly sent us a contribution of 192 names for the P. B. We had not expected quite so much from a quiet college town like Grinnell.

Bessie Leon sends a list of 40 from Brooklyn, N. Y. She writes as follows: "The subscription lists for the Party Builder have been divided among

the members and I believe you will hear from them very soon.

H. W. Morton of Norwood, Ohio, writes as follows: "I think the Party Builder is doing the work that ought to have been begun a long while before this. Comrade Debs on the Different Kinds of Socialism is responsible for this subscription."

J. N. Puckett of Durant, Okla., sends a list of 21 subs. He says: "We have had a four-days encampment at Durant, two days at Mead, two more yet to come, one at Kenfic and one at Calbert, all in the country. We had Rhoads of Texas and Judge E. S. Hurt."

Simeon Stetson of Bangor, Me., is in with another list of 115. This is in fulfillment of his promise to get busy when the weather cools. He says: "The last number of the P. B. deserves a lengthy eulogy, and all of the first three pages should be repeated in future numbers or reproduced in leaflets and kept in stock as war material."

The 15th Ward Branch of Chicago, after soliciting subscriptions of every active party member, raised a fund and placed the names of 101 Socialists, non-party members on the P. B. list for 3 months. Other wards in Chicago are doing likewise and preparations are being made for a wonderful campaign to increase the party membership.

A. Westerdahl of Hillyard, Washington, sends another list of 13, all for a year. He calls our attention to the fact that we have credited him to only 7 yearlies and 20 quarterlies, whereas he has sent, including his last list, 36 yearlies and 8 quarterlies. The Party Builder is looking for about 5,000 more Westerdahls in order to put the sub list up to 100,000.

Frank Ridgewood of Local Owens, N. Y., has sent the following communication to all members: "The National Office is for a short time offering to the members and to new subscribers the Party Builder for three months for the small sum of 10 cents. Enclosed you will find a list on which to place the names of those comrades of your branch who wish to subscribe. Every member should read the Party Builder and anything you or your branch can do will be appreciated."—H. J. Potts.

J. H. Rese is in again from Washington, D. C., with a list of 27. This makes about the third shot for Rese. He apologizes for the smallness of his list in this way: "Not having suffrage here it is quite hard to get people interested in a political problem. I feel that the Party Builder is doing good work and that its usefulness will increase with time." No apologies are necessary, Comrade Rese, for if more locals in the United States would do as well as you have done we would have a 200,000 circulation right now.

THE RAND SCHOOL OF SOCIAL SCIENCE

140 EAST 19th STREET, NEW YORK

Teaches the Social Sciences from the Standpoint of Socialism

BULLETIN FOR THE YEAR 1913-14 JUST READY

Courses for the year 1913-14 begin October 5

Correspondence Course in Socialism Prepared by ALGERNON LEE (Educational Director, Rand School)

Chas. A. Byrd of Round Rock, Texas, who was a delegate to the last National Socialist Convention, sends a list of subs and says: "I will send in subscribers to the Party Builder from wherever I may go and I am always on the go. I rejoice with great joy to have the Socialist party start in the publishing business. If we teach co-operation and then cannot practice it in publishing our own literature, we cannot hope to practice it in the co-operative commonwealth. I approve of making a profit on the publishing business by the party, for the simple reason the profit would be for the good of all the members."

A comrade from Columbus, Ohio, says: "This city that startled the country by its large Socialist vote two years ago certainly needs the P. B. of the A-No. 1 pure Socialist kind. Columbus has been through a series of scraps that have disgusted many former active Socialists. The party membership is here and there are thousands of others who stand for Socialism and could be got together if it were not for the scrappy element in the party. Comrade Millard is here working to rebuild the organization. I believe a little jolt in the ribs from the Chicago end of the line will do good, and I will solicit all my acquaintances to take the Party Builder."

THE BEST SELLER?

Socialist best sellers are rather scarce, but we have one now since we have taken hold of Benson's book. It is a best seller and no mistake. It has been such a good seller that we have been unable to keep a stock on hand at all times, and consequently have received some pretty sharp letters from those who wanted them and wanted them bad! But then we are doing the best we can. A new lot of ten thousand will be here in a few days, and then all those who have been waiting will be pleased, even tickled, and we will ship out orders in jig time. That Literature Department is doing a busy business. Over \$1,300 worth sold in August. Such a business!

Here is the way Benson talks to you in this book:

To the Disinherited: I am going to put a new heart into you. I am going to put your shoulders back and your head up. Behind your tongue I shall put words, and behind your words I shall put power. Your dead hopes I shall drag back from the grave and make them live. Your live fears I shall put into the grave and make them die. I shall do all these things and more by becoming your voice. I shall say what you have always thought, but did not say. And, when your own unspoken words come back to you, they will come back like rolling thunder.

That's a fair sample. Any wonder we sell them? Any wonder you BUY them? We guess not. Those of you who know the value of the book would kill us if we did NOT sell such propaganda.

We have thought so much of this book that we have established a depot on both the eastern and western coasts. This has never been done by the National Office before. But then we never had Benson before, either. And we never had a little old Party Builder to let you know of the goodies in our Literature Department. One of these days you will see us conduct a literature campaign that will startle the nation. We all know it is in us. This TRUTH-ABOUT-SOCIALISM campaign is only a feeler and a sort of skirmish for position. Every buyer of The Truth About Socialism will be a buyer of more literature, because Benson creates an appetite for more!

It will be a standard for many years, and there need be no fear that it will go out of date before you sell your stock.

One of the good things in the book is the National Platform, added as an Appendix, for the benefit of the new reader.

THE TRUTH ABOUT SOCIALISM.

Prices:

One copy, prepaid.....	\$ 0.25	50 copies, prepaid.....	8.00
5 copies, prepaid.....	1.00	100 copies, prepaid, by express....	16.00
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One year old, with 75,000 circulation, a record that no other political paper in America has made.

Send 10 cents and names and addresses of ten Socialists and get it a whole year. Address

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