

P.O. Box 471 Cooper Station
New York, N.Y. 10003

January 19, 1972

TO ALL ORGANIZERS AND FINANCIAL DIRECTORS

Dear Comrades,

Attached is the final scoreboard for the fall fund drive and the suggested spring fund drive quotas for each local. The YSA voted at the convention to approve a national quota of \$46,000 for the 16-week spring fund drive, February 5 to May 27. For the most part, the individual local quotas are slightly higher than those taken on last fall.


The discussion at the convention around the \$46,000 fund drive indicated that the YSA is well prepared to meet this goal. During the fall, we gained valuable experience and knowledge about YSA finances. Most important, we have had more experience in raising funds outside our membership, at the same time professionalizing our organization of local finances. Having laid the groundwork in drawing up budgets, establishing speakers bureaus, and training comrades in financial work, we can realize the goals outlined in the financial report approved at the YSA convention.

Completing the spring fund drive successfully is a top priority for YSA locals. At the same time, it must be seen in the context of the whole spring financial campaign. The other important side of the spring campaign is locals organizing their finances so that they will be able to pay off all or a large part of their debts this spring.

To make this possible, locals should immediately begin to carry out the following tasks: drawing up budgets; building strong financial committees; strengthening internal finances by raising sustainers; organizing fund raising projects; preparing speakers bureau literature; applying for student government budgets. Carrying out these financial tasks is an integral part of the overall political work of each local.

While locals should begin discussing the proposed fund drive quotas, it is not necessary that the quotas be voted on until they have been discussed with the National Office during the financial tour.

Comradely,



Terry Hardy
YSA Financial Director

MIDWEST (cont'd.)

Chicago	3600	3600	100	3700
Milwaukee	300	300	100	300
DeKalb	375	50	14	150
Carbondale**				150
Skokie**				50
<u>OHIO/KENTUCKY</u>	<u>2700</u>	<u>2394</u>	<u>89</u>	<u>2650</u>
Cleveland	2250	2274	101	2350
Edinboro	150	115	77	150
Oxford	150	5	3	-*
Columbus	150	0	0	150
<u>ROCKY MOUNTAIN</u>	<u>1550</u>	<u>1309</u>	<u>84</u>	<u>1400</u>
Logan	150	150	100	-*
Boulder	400	350	88	400
Denver	1000	809	81	1000
<u>NEW YORK/NEW JERSEY/CONN</u>	<u>5990</u>	<u>4685</u>	<u>79</u>	<u>5200</u>
Lower Manhattan	1700	1700	100	1500
Binghamton	190	191	100	250
Upper West Side	1800	1548	86	1500
Brooklyn	1800	1146	64	1500
Long Island	350	100	29	150
Paterson	150	0	0	150
New Haven**				150
<u>MICHIGAN</u>	<u>2800</u>	<u>1645</u>	<u>59</u>	<u>2250</u>
Ann Arbor	200	200	100	150
Detroit	2600	1445	56	2100
<u>SOUTHEAST</u>	<u>2450</u>	<u>1029</u>	<u>42</u>	<u>2300</u>
Nashville	150	100	67	150
Tampa	300	150	50	-*
Knoxville	200	100	50	200
Atlanta	1400	622	444	1400
Tallahassee	250	50	20	250
Gainesville	150	7	4	150
Miami**				150
<u>TOTAL AT-LARGE</u>	<u>1200</u>	<u>928</u>	<u>77</u>	<u>1000</u>
<u>SPECIAL CONTRIBUTIONS</u>		<u>45</u>		
<u>TOTAL</u>	<u>46,370</u>	<u>41,664</u>	<u>90</u>	<u>47,500</u>

*Local dissolved since fall fund drive
 **Local formed since fall fund drive

FALL FUND DRIVE SCOREBOARD AND PROPOSED SPRING FUND DRIVE QUOTAS

<u>REGION AND LOCAL</u>	<u>FALL QUOTA</u>	<u>PAID</u>	<u>%</u>	<u>SPRING QUOTA</u>
<u>TEXAS/LA./OKLAHOMA</u>	<u>\$2750</u>	<u>\$2851</u>	<u>103</u>	<u>\$3000</u>
Austin	1300	1400	108	1500
Houston	1300	1301	100	1500
San Antonio	150	150	100	-*
<u>NEW ENGLAND</u>	<u>4580</u>	<u>4636</u>	<u>101</u>	<u>5200</u>
Providence	400	500	125	550
Cambridge	1750	1762	101	1850
Boston	1750	1750	100	1850
Worcester	600	600	100	650
Amherst	50	16	32	150
Kingston	30	8	25	150
<u>NORTHERN CALIFORNIA</u>	<u>5600</u>	<u>5600</u>	<u>100</u>	<u>5800</u>
Oakland/Berkeley	3600	3600	100	3700
San Francisco	2000	2000	100	2100
<u>SOUTHERN CALIFORNIA</u>	<u>3850</u>	<u>3870</u>	<u>100</u>	<u>4300</u>
Claremont	150	175	117	200
Los Angeles	2550	2575	100	2650
San Diego	750	750	100	850
Santa Barbara	150	150	100	200
Tucson	150	150	100	200
Phoenix	100	70	70	200
<u>UPPER MIDWEST</u>	<u>2300</u>	<u>2300</u>	<u>100</u>	<u>2400</u>
Twin Cities	2300	2300	100	2400
<u>MARYLAND/VIRGINIA</u>	<u>1800</u>	<u>1802</u>	<u>100</u>	<u>2100</u>
Washington DC	1800	1802	100	2100
<u>PENNSYLVANIA</u>	<u>1800</u>	<u>1800</u>	<u>100</u>	<u>1900</u>
Philadelphia	1800	1800	100	1900
<u>WASHINGTON</u>	<u>1000</u>	<u>1000</u>	<u>100</u>	<u>1500</u>
Seattle	1000	1000	100	1500
<u>OREGON</u>	<u>650</u>	<u>630</u>	<u>97</u>	<u>900</u>
Portland	500	500	100	750
Eugene	150	130	83	150
<u>MIDWEST</u>	<u>5350</u>	<u>5140</u>	<u>96</u>	<u>5300</u>
Kansas City	200	225	113	200
Bloomington	375	415	111	450
Madison	500	550	110	300