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# sun distribution international

October 27, 1976

Attention: Branch Organizers, Literature Coordinators

Dear Comrades,

Enclosed you will find this month's standing order bill for copies of the IS Journal and fraternal newspapers. As usual we expect your prompt payment.

This brings up a particular problem. A significant number of branches are way behind on paying their Sun distribution debts. Almost all of these branches have large total debts and have not made payments in several months or more. They are the Bay Area, Bloomington, Boston, Chicago, Cleveland, Los Angeles, Philadelphia, Pittsburgh and Portland.

This is disturbing for a number of reasons. One of the services that Sun has developed in the past 10 months has been the standing orders on the ISJ by air and the fraternal newspapers. To get these publications Sun has to pay out monthly. We naturally expect the branches to meet their share of the costs. Secondly, as we have mentioned before, Sun no longer distributes Pluto Pree titles to bookstores. This has resulted in a significant loss in income for Sun. This places more of the burden for Sun's stability and growth on the IS branches. Most have not shouldered this burden very well.

For the next issue of the ISJ (#93) I have cut our order from London. Those branches mentioned above will not be receiving the ISJ or other fraternal publications until significant payments are made on their bills. I would suggest that each branch concerned contact me immediately.

Additionally, none of these branches will be allowed to purchase literature on credit. It must be pre-paid. This includes Southern Africa literature.

Now for the good news. Big Bevo has moved from St. Louis to Detroit. Carl is now the national printer. Along with him he brings a full set up for silk screening posters and T-shirts. We have already begun printing Gary Tyler T-shirts here and expect to be able to do posters in a week or so.

If you are working in a Gary Tyler Committee and want T-shirts we can supply them to you at \$1.50 per shirt. This is just a little above cost for us. The committee can then sell them for \$3.00 to \$3.50. Place your orders with Sun Distribution, pre-paid if possible and allow three weeks for delivery.

We are also expecting to start selling Workers' Power sweat shirts in about two weeks. Look in Workers' Power for the details.

As far as posters go we have two basic ideas in mind. First, we want to be able to print attractive posters that we can sell to make money for the organization. We would sell to members, thru WP and to bookstore outlets. The posters will be two, three and perhaps even four color. They will be priced at around \$2.00 to \$2.50. IS branches would be given the usual 20% discount.

Second, we want to produce posters that can be used in our campaigns. If we had been set up in time we would have had a poster that the branches could have used to advertise the film ~~Last Grave~~ and Mrs Tylers tour. They will be simply done. Two colors at the most. Printed in as large a quantity as possible. And most likely provided to the branches at no charge.

As soon as we start producing these posters we will let you know.

Comradely,

Tom Dougherty